b. 7. 32

Minutes of Meeting of Milking Machine Vendors held in the office of Tuloar Bros Ltd Hamilton, Wednesday July 6th 1932

Present

The following firms were represented:—

Mr D Dickie	of	D Dickie & Palmerston North
" J Taylor		J Taylor & Eltham
" W.G. Lee		Gordon Vacuum Break Auckland
" J E Haywood		J Haywood & Auckland
" G W Spencer		International Harvester Co "
" R. Greenslade		Fownares Ltd Hamilton
" R Baughlon		Stanley & Hamilton
" A.D. & S. Wallace		D McK Wallace & Te Aroha
" Payton & Flynn		Gane M M Co Auckland
" W Nicholson		Farm Equipment Co Wanganui
" Jas Tuloar		Tuloar Bros Ltd Hamilton.

Mr Dickie was voted to the chair and Mr E.L Jones acted as Secretary in the meantime.

The Chairman briefly outlined the course of events since the Milking Machine Vendors Association ceased to function about thirty months ago, and after some discussion it was resolved that the companies represented form themselves into an association of milking machine vendors: proposed by Mr Payton, seconded by Mr D Wallace and carried unanimously.

I.H.C.

Mr Spencer of the International Harvester Co explained that while the regulations of his company prohibited them from becoming members of the Association, if the Company gave its word to abide by the rules, the members could rely upon this.

Name.

On the motion of Messrs Nicholson & Tuloar it was resolved that the name of the Association be "The Dairy Machinery Traders' Association".

Rules

The rules of the old Vendors Association were then considered seriatim and with some alterations were generally agreed to, with the

6 7 32

exception of Clause 22 which was subjected to revision by the Council and to be approved at the next General meeting (Taylor & Taylor)
(Clause 22 of old rules referred to Subscription)

Conditional orders.

It was decided that the only conditional orders which will be acknowledged by the Association as firm is one endorsed with the words "subject to machine milking" (Nicholson & Taylor)

Prices

The following minimum prices, including delivery nearest railway station or port and erection, were suggested.

Standard plant. bare	2 cow	90	0 0
	3 "	101	. .
	4 "	112	. .
	5	123	. .
	6	134	. .
Junior Plan with Motor	2	70	. .
	3	79	. .
One cow plant with Motor		30	. .
ditto with ¼ H.P Motor		35	. .

It was the opinion of the meeting that the manufacture of One Cow plants should be discontinued

The Prices of Greenslade Machines were suggested as follows

Greenslade Royal	2 cow	70	0 0
Extra per pail		11	. .
Greenslade Acme	2 "	50	. .
	3 "	59	. .

It was resolved that the meeting adopt the prices suggested above subject to the following organisations falling into line: Ridd. Ideal J. B McEwan. Newton King. Johnson Heart. I.H.C. (Messrs Taylor & Taylor.

It was left to the Committee to deal with

6. 7. 32 prices of accessories and trade ins.

It was resolved that the new prices come into operation on August 1st provided the other firms fall into line.

Prices

Interest Resolved that the interest charge be 8% flat rate per annum on Balance after deducting deposit (Wallace & Greenslade)

Messrs Dickie & Nicholson agreed to interview the following firms with a view to joining up with the association - Ridd, Newton Keig McIntyre, Johnson Heart, McEwans.

Resolved that the minimum Deposit be 15% of Cash Price of Machine and the maximum terms not to exceed 30 months

Resolved that the definition of a complete milking Plant be from Teat Cups to Vacuum pump inclusive (Taylor & Greenslade)

Officers The following officers were elected for the coming year.

President Mr D Dickie prop J Taylor. D Wallace
Vice President J. Taylor - Paton - J Jadoa
Executive Messrs Nicholson Treloar Haywood
Paton, D Wallace Greenslade
prop J Taylor Sec WG Lee.

Secretary Mr Jones was appointed Secretary pro tem
(Wallace & Taylor)

It was decided that a meeting of the Executive be held as soon as possible after the absentee firms had been interviewed

The Meeting was closed with votes of thanks to Mr Treloar for the use of his room and to Mr Dickie for occupying the chair.

I am Madam
14 Feb 1934.

L Lucy
Chairman 27th July 1932

DAIRY MACHINERY TRADERS' ASSOCIATION.

In presenting the First Annual Report of the Association we have under review a period of exceptional difficulty in the Milking Machine business. Owing to the extremely low prices being realised by our Dairy produce, the farmers have been on the look out for the cheaper machines, with the result that prices have been cut to the minimum.

In forming the Association in July 1932 the preliminary meetings devoted a great deal of time to the fixation of prices in an endeavo to put the industry on a better footing, but with so many concerns unwilling to join the Association, it was found impossible to keep to the list, and at a meeting held in Wanganui in April 1933 it was decided to abandon price fixation and endeavour to run the Associati on very much modified lines. Invitations were issued to all the Milking Machine Companies to join up for the protection of each other orders, combined action in regard to exhibiting at Shows and the notification to members of plants repossessed, and although the response was disappointing the Association was very much strengthened by the addition of the L.K.G., I.H.C. Jos Nathan & Co and the Ezy Milking Machine Companies.

Working along the new lines the Association has carried on very successfully and at the meeting held in Auckland in September several difficulties were straightened out with the greatest ease, members evincing a genuine desire to to work together harmoniously.

We were very sorry in September to lose one of the keenest members of our executive in the person of Mr Dave Wallace, who passed away after a long and serious illness. We wish to place on

INCOME & EXPENDITURE ACCOUNT

For the Year ending December 31st 1934

o Stamps & Telegrams	3	8	1	By Subscriptions	74	. .
Secretary's Salary	55	.	.	Collection for Hall Hire	10	.
Travelling Expenses	6	5	1			
Sundry Expenses	1	8	8			
Bank Charges & Exchange	1	12	6			
Stationery	2	17	5			
Balance in Bank	3	18	3			
	74	10	.		74	10 .

E.L.Jones.
Secretary.
14/2/34.

J. MacEwan
14 Feb 1934

I have examined the accounts of the Association for the year ending 31st December, 1933, and certify that the figures as per above Statement are correct.

W. D. Mellor

24th March, 1934.